

## Club Health Assessment for District LD 5 through January 2011

| MIERNATIONAL                |                      |                 | S                   | Status  |  |                         | N                         | /lembe               | rship  |                                     |   |   |  | Finance               | LCIF  |  |                    |  |
|-----------------------------|----------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club Clu<br>Number Na       |                      | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | Growth%  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation |   | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                             |                      |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs less tha              | n two years old      |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |   |  |                    |  |
| 105697 ITAJAI UI            | NIVERSITARIO IFES    | 06/17/2009      | Active              |   | 28   | 0                       | 0                         | 0                    | 0.00%  | 30                                  |   | 1   |  | New                   | М   | N/R  |                    |  |
| 105295 ITAJAI UI<br>UNIVALI | NIVERSITARIO         | 04/21/2009      | Cancelled           | 1(8)  | 0  | 0                       | 43                        | -43                  | -100.00%   | 43                                  | 2   | 1   |  | None                  |   | N/A  | 90+ Days           |  |
| 105698 UNIV DO<br>CAMPUS    |                      | 06/16/2009      | Cancelled           | l(8) <b>1</b>   | 0  | 0                       | 26                        | -26                  | -100.00%   | 27                                  | 1   | 5   |  | None                  |   | N/R  | 90+ Days           |  |
| 105775 UNIV DO<br>CANOINI   | CONTESTADO           | 06/19/2009      | Active              |   | 31   | 0                       | 0                         | 0                    | 0.00%  | 31                                  |   | 1   |  | Same                  | S,T   | 18   | 90+ Days           |  |
| Clubs more that             | an two years old     |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |   |  |                    |  |
| 37825 ARAQUA                | RI                   | 12/20/1979      | Active              |   | 32   | 0                       | 0                         | 0                    | 0.00%  | 32                                  |   | 2   |  | New                   | P,T   | 43   |                    | \$1000.00                                  |
| 16879 BALNEAR               | RIO CAMBORIU         | 10/01/1971      | Active              |   | 62   | 0                       | 0                         | 0                    | 0.00%  | 65                                  |   | 0   |  | New                   | P,S,M   | 7  |                    |  |
| 57103 BALNEAR<br>GOV CE     | RIO CAMBORIU CL<br>G | 06/23/1995      | Active              |   | 22   | 1                       | 2                         | -1                   | -4.35%   | 26                                  | 1   | 0   |  | New                   |   | 5  |                    | \$1000.00                                  |
| 37163 BALNEAF<br>LEAO DO    |                      | 05/31/1979      | Active              |   | 24   | 2                       | 2                         | 0                    | 0.00%  | 25                                  | 4   | 1   |  | New                   | P,T   | 15   | 90+ Days           |  |
| 49732 BALNEAF<br>BARRA S    |                      | 06/28/1989      | Active              |   | 27   | 1                       | 1                         | 0                    | 0.00%  | 27                                  | 1   | 0   |  | New                   |   | 24   |                    |  |
| 16880 BLUMEN                | AU                   | 07/21/1956      | Active              |   | 31   | 1                       | 0                         | 1                    | 3.33%  | 31                                  |   | 0   |  | New                   | S,M   | 2  |                    |  |
| 16881 BLUMEN                | AU CIDADE JARDIM     | 01/11/1971      | Active              |   | 19   | 2                       | 3                         | -1                   | -5.00%   | 20                                  | 3   | 0   |  | Same                  | M   | 5  |                    |  |
| 37123 BLUMEN.<br>BLUMEN.    |                      | 05/21/1979      | Active              |   | 19   | 8                       | 0                         | 8                    | 72.73%   | 13                                  |   | 0   |  | Same                  |   | 7  |                    |  |
| 34648 BLUMEN                | AU GARCIA            | 11/17/1977      | Active              |   | 41   | 2                       | 2                         | 0                    | 0.00%  | 39                                  | 5   | 0   |  | New                   | Р   | 19   | 90+ Days           |  |
| 16882 BLUMEN                | AU SUL               | 12/14/1962      | Active              |   | 15   | 0                       | 0                         | 0                    | 0.00%  | 14                                  |   | 0   |  | New                   |   | 3  |                    |  |
| 16883 BRUSQU                | E                    | 01/18/1954      | Active              |   | 27   | 0                       | 1                         | -1                   | -3.57%   | 24                                  | 6   | 1   |  | New                   | P,S,T   | 19   |                    | \$1000.00                                  |
| 16884 BRUSQU<br>FIACAO      | E BERCO DA           | 11/27/1972      | Active              |   | 34   | 1                       | 2                         | -1                   | -2.86%   | 34                                  | 3   | 0   |  | New                   |   | 7  |                    |  |
| 34649 CAMPO A               | ALEGRE               | 11/17/1977      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%  | 14                                  |   | 0   |  | Same                  | M   | 1  |                    |  |
| 45327 CANOINI               | HAS OURO VERDE       | 08/29/1985      | Active              |   | 36   | 4                       | 0                         | 4                    | 12.50%   | 30                                  |   | 0   |  | New                   |   | 0  |                    |  |
| 48103 CIDADE I              | DE JOINVILLE         | 02/04/1988      | Active              |   | 23   | 5                       | 1                         | 4                    | 21.05%   | 19                                  | 0   | 0   |  | New                   | P,T,M   | 2  |                    | \$1000.00                                  |
| 16887 CORUPA                |                      | 10/21/1967      | Active              |   | 31   | 1                       | 0                         | 1                    | 3.33%  | 25                                  |   | 1   |  | Same                  | T,M   | 9  |                    |  |
| 16893 GASPAR                |                      | 11/06/1961      | Active              |   | 32   | 2                       | 4                         | -2                   | -5.88%   | 35                                  | 2   | 1   |  | New                   |   | 0  |                    |  |
| 32687 INDAIAL               |                      | 08/19/1976      | Cancelled           | l(8) <b>1</b>   | 0  | 0                       | 18                        | -18                  | -100.00%   | 18                                  | 7   | 5   |  | None                  |   | N/A  | 90+ Days           |  |
| 36385 ITAIOPOI              | LIS                  | 12/26/1978      | Active              |   | 30   | 1                       | 0                         | 1                    | 3.45%  | 30                                  |   | 1   |  | New                   | P,M   | 7  |                    |  |



## Club Health Assessment for District LD 5 through January 2011

| AVTERNATIVE    | ONE                             |                 | ,                   | Status  |  |                         | N                         | /lember              | ship  |                                     |   |   |  | Reports               | 5   |  | Finance            | LCIF                                       |
|----------------|---------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                    | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation |   | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                 |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 16896 IT       | -AJAI                           | 05/15/1953      | Active              |   | 22   | 0                       | 0                         | 0                    | 0.00%   | 21                                  |   | 0   |  | Same                  | T,M   | 0  |                    |  |
| 88524 IT       | AJAI CIDADE DO PORTO            | 06/05/2005      | Active              |   | 41   | 12                      | 4                         | 8                    | 24.24%  | 35                                  | 2   | 1   |  | New                   |   | 1  |                    |  |
|                | AJAI CL GOV PEDRO P<br>EBELLO   | 06/27/2002      | Active              |   | 22   | 1                       | 0                         | 1                    | 4.76%   | 19                                  |   | 3   |  | Same                  | T,M   | 7  |                    |  |
| 32092 IT       | AJAI PRAIA                      | 04/07/1976      | Active              |   | 24   | 0                       | 1                         | -1                   | -4.00%  | 24                                  | 9   | 1   |  | New                   | M   | 1  |                    |  |
| 16895 IT       | AJAI SUL                        | 02/01/1969      | Active              |   | 39   | 1                       | 2                         | -1                   | -2.50%  | 38                                  | 2   | 0   |  | New                   | M   | 0  | 90+ Days           |  |
| 16897 IT       | AJAI VERDE VALE                 | 03/29/1972      | Active              |   | 35   | 1                       | 6                         | -5                   | -12.50%   | 39                                  | 6   | 1   |  | New                   | Р   | 1  |                    |  |
| 56456 IT       | APEMA                           | 01/18/1995      | Active              |   | 23   | 5                       | 1                         | 4                    | 21.05%  | 21                                  | 2   | 0   |  | New                   | S   | 0  | 90+ Days           |  |
| 16899 JA       | ARAGUA DO SUL                   | 02/10/1962      | Active              |   | 22   | 3                       | 4                         | -1                   | -4.35%  | 24                                  | 13  | 2   |  | New                   | P,S,T   | 4  |                    | \$-1000.00                                 |
| 16900 JA       | ARAGUA DO SUL CD IND            | 01/16/1973      | Active              |   | 15   | 4                       | 0                         | 4                    | 36.36%  | 13                                  |   | 1   |  | New                   | P,M   | 7  |                    |  |
| 51984 JO       | DINVILLE IMPERIAL               | 08/22/1991      | Cancelled           | d(6) <b>1</b>   | 0  | 0                       | 13                        | -13                  | -100.00%  | 15                                  | 11  | 3   |  | None                  |   | N/A  |                    |  |
| 16902 JO       | DINVILLE NORTE                  | 12/07/1967      | Active              |   | 15   | 1                       | 1                         | 0                    | 0.00%   | 13                                  | 40  | 0   |  | Same                  | M   | 1  |                    |  |
| 57450 M        | IAFRA CENTRO                    | 10/24/1995      | Active              |   | 24   | 4                       | 4                         | 0                    | 0.00%   | 26                                  | 4   | 0   |  | Same                  |   | 0  |                    |  |
|                | IAFRA PEROLA DO<br>LANALTO      | 04/01/1980      | Active              |   | 30   | 4                       | 0                         | 4                    | 15.38%  | 20                                  |   | 0   |  | New                   |   | 0  |                    | \$1045.20                                  |
| 59748 N        | AVEGANTES                       | 06/25/1997      | Active              |   | 30   | 0                       | 4                         | -4                   | -11.76%   | 33                                  | 8   | 0   |  | New                   | S,M   | 19   |                    |  |
| 64506 PI       | ICARRAS<br>ENHA-BALNEARIOS UNID | 06/25/2001      | Active              |   | 30   | 1                       | 10                        | -9                   | -23.08%   | 37                                  | 5   | 0   |  | New                   | P,M   | 0  |                    |  |
| 98646 P        | ORTO BELO COSTA<br>SMERALDA     | 02/27/2007      | Active              |   | 23   | 4                       | 6                         | -2                   | -8.00%  | 36                                  | 2   | 0   |  | New                   |   | 13   | 90+ Days           | \$2090.39                                  |
|                | RESIDENTE GETULIO               | 06/23/1962      | Active              |   | 22   | 0                       | 1                         | -1                   | -4.35%  | 22                                  | 2   | 0   |  | Same                  | P,M   | 1  |                    |  |
| 16908 R        | IO DO SUL BELA ALIANCA          | 11/01/1971      | Active              |   | 37   | 6                       | 1                         | 5                    | 15.63%  | 32                                  | 12  | 1   |  | New                   | P,T   | 3  |                    |  |
| 37340 R        | IO NEGRINHO                     | 06/25/1979      | Active              |   | 53   | 4                       | 5                         | -1                   | -1.85%  | 52                                  | 12  | 0   |  | New                   | M   | 0  |                    |  |
| 16910 S        | AO BENTO DO SUL                 | 05/27/1967      | Active              |   | 38   | 7                       | 3                         | 4                    | 11.76%  | 39                                  | 4   | 0   |  | New                   | M   | 5  |                    | \$3045.20                                  |
| 16911 S        | AO FRANCISCO DO SUL             | 04/10/1954      | Active              |   | 39   | 2                       | 6                         | -4                   | -9.30%  | 55                                  | 5   | 1   |  | New                   | S,T,M   | 0  |                    |  |
| 16913 T        | AIO                             | 06/15/1969      | Active              |   | 16   | 3                       | 0                         | 3                    | 23.08%  | 13                                  |   | 3   |  | Same                  | P,M   | 41   |                    |  |
| 16914 TI       | IJUCAS                          | 08/15/1956      | Active              |   | 26   | 0                       | 3                         | -3                   | -10.34%   | 25                                  | 27  | 0   |  | New                   | Т   | 3  |                    |  |
| 16915 TI       | IMBO                            | 06/18/1966      | Active              |   | 19   | 0                       | 1                         | -1                   | -5.00%  | 20                                  | 44  | 0   |  | New                   |   | 0  |                    |  |
|                | NIVERSITARIO ASSEVIM<br>RUSQUE  | 09/24/2007      | Active              |   | 25   | 0                       | 0                         | 0                    | 0.00%   | 25                                  |   | 1   |  | Same                  | Т   | 26   |                    |  |



## Club Health Assessment for District LD 5 through January 2011

| WERNATIONAL .                      |                              |                                    |                            |                                      |                | St          | atus                 |   |  | N                                 | /lember                   | ship                                  |  |                                     |   |  | Financ                                  | e LCIF  |   |  |        |   |
|------------------------------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|-----------------------------------|---------------------------|---------------------------------------|--|-------------------------------------|---|--|---|---|---|--|--------|---|
| Club<br>Number                     |                              | Club<br>lame                       |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     |                                   | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                  | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***     | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation                           | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Accoun | 1   |
|                                    |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                   |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red | •                                   |   | If no reportin 3 months appears in red | more that                               | n<br>r  | Notes the officers that do not have an active Email |  |        |   |
| Current<br>Total<br>Clubs<br>Count | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | Growth  | Member<br>Count 12<br>Months<br>Ago            | Averaç<br>Memb<br>Coun<br>Per Clu | er with<br>t              | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Offic<br>Repor<br>12 Mor    | er with<br>t in balance                             | of Cl                                  | lubs<br>1 i                             | Status Quo<br>Clubs<br>I Financial<br>Uspension | Number<br>of<br>Cancelled<br>Clubs                  | Average<br>Cancelled<br>Club<br>Age            |        | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 44                                 | 0                            | 4                                  | -4                         | 1,248                                | 94             | 181         | -87                  | -6.52%  | 1,349  | 28                                | 3                         | 18%                                   | 5  | % 09                                | % 14%   |  | 0                                       | 0%  | 4   | 14   | 87     | 25%   |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.